

# Got Wood?

## **A publication from Empire Building Materials, Inc.**

### **Welcome to our first Got Wood Newsletter**

Empire Building Materials Inc. has been operating since 1954, we've come a long way in all those years but there is always room for expansion and improvement.

Our industry has moved

our customers have been taking advantage of what is available. Last year Empire went "online" with [www.empireinc.com](http://www.empireinc.com). We are planning on expanding and improving that site further for 2008. This newsletter is our latest venture to form and keep a better connection with our customers.

Our goal for this publication is to feature some of the "insides" of Empire and present concise and useful industry related information.

Empire has built a tradition around the basics; personal customer ser-

vice and quality products, with a knowledgeable sales staff. With over 150 combined years of experience in and around the building industry, we want to bring some of our customized and industry information to the other crucial link in the chain.. you, our customers.

This is a work in progress, we want to provide you with quality information and timely articles. If there are subjects or specific topics you would like to see featured please let us know. Email Cara at [carav@empireinc.com](mailto:carav@empireinc.com).



into the digital age. With all the new technology available we as well as

### **Salesman Profile—Anthony Tangaro General Manager Bzn**



Anthony grew up in beautiful Butte, Montana. After graduating high school he made the big move to attend college at MSU in

Bozeman and earned a teaching degree in Math. With that, he ventured to Cocoa Beach Florida to teach high school math.

As much as he enjoyed the sun and fun of Florida he moved back to Butte in 1993 and applied his advanced math skills working in construction until 1997. It was a natural progression when he landed a job in contractor sales at the local United

Building Center.

As luck would have it, Anthony was pried away from UBC to become a successful outside salesman for Empire Building Materials in 2001. After a few years on the road and in the office, he was promoted to General Manager in 2003. If work wasn't enough to keep him busy he is an avid runner, participating in the annual Ridge Run.

#### **Did you know?**

- Fast growing, healthy trees store more carbon.
- The total volume of wood in US forests is actually 25% greater than in 1952.
- Today, 37% more wood fiber is grown in the U.S.
- It takes 9 times more energy to produce a steel stud as it does to produce a wood stud.

Wood facts from Sierra Pacific Industries

[www.spi-ind.com](http://www.spi-ind.com)

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## Test your knowledge of forestry issues

Note: The following is a quiz compiled by the American Forest & Paper Association.

**Question 1: Who owns the largest amount of forestland?**

- a. U.S. Forest Service
- b. State and local forest agencies
- c. Forest and paper industry
- d. Private, non-industrial landowners

**2: What percentage of the total amount of forestland that existed when Columbus discovered America 500 years ago still exists today?**

- a. 66 percent
- b. 32 percent
- c. 53 percent
- d. 25 percent

**3: There are more trees in the United States today than there were:**

- a. 20 years ago
- b. 10 years ago
- c. 70 years ago
- d. 43 years ago

**4: Timber growth in the United States exceeds harvest and losses due to insects and disease by:**

- a. 12 percent
- b. 23 percent
- c. 30 percent
- d. 33 percent

**5: Which country has the most productive forestlands in the world?**

- a. Canada

- b. Russia
- c. United States
- d. China

**6: Coals were unearthed in a cave near Beijing, China, that indicate wood was used for either heating or cooking, or both, how many years ago?**

- a. 1725 years ago
- b. 4000 years ago
- c. 3150 years ago
- d. 2300 years ago

**7: Wood products are less energy intensive to manufacture than which of the following materials?**

- a. steel
- b. aluminum
- c. concrete
- d. all of the above

**8: What percentage of a tree can be used in the manufacturing process for wood and paper products?**

- a. 76 percent
- b. 63 percent
- c. 52 percent
- d. almost 100 percent

**9: Which man-made fabric is produced from wood pulp?**

- a. nylon
- b. acetate
- c. rayon
- d. orlon

**10: Which of the following contain a forest product?**

- a. eyeglass frames
- b. ice cream
- c. wallpaper paste
- d. all of the above

**11: The forest and paper industry's trade association, the American Forest & Paper Association (AF&PA), developed the Sustainable Forestry Initiative (SFI) program. This program promotes the protection of**

**wildlife, plants, soil, air, and water quality along with the perpetual growing and harvesting of trees. What happens when members do not comply with the SFI program guidelines?**

- a. nothing
- b. their membership in AF&PA is terminated
- c. they are given 24 months to bring their practices into compliance
- d. the response depends on the nature of the problem

**12: In 1997, under the SFI program, member companies reforested 1.3 million acres by planting, seeding, and natural regeneration, bringing the three-year total for reforested company lands to:**

- a. 3.3 million
- b. 2.7 million
- c. 3.7 million
- d. 3.0 million

**13: Every year, an independent expert review panel reviews and reports on the progress of the SFI program. Which of the following organizations are represented on this panel?**

- a. American Forests
- b. The Conservation Fund
- c. U.S. Environmental Protection Agency
- d. All of the above

**14: During the past 25 years, the population of wild turkeys in the United States has:**

- a. increased
- b. decreased
- c. remained the same
- d. none of the above

**15: What famous mon-**

**arch's throne was made of Cedarwood veneer overlaid with ebony and ivory?**

- a. Queen Victoria
- b. King Tut
- c. King George III
- d. The Shah of Iran

**16: In the 18th Century, the French scientist Rene de Reaumur got the idea to use wood fiber to make paper. He came to this conclusion by watching:**

- a. washerwoman beat her clothes against rocks
- b. Chinese mix mulberry bark, rags, and hemp into a paper-like product
- c. A wasp building a nest from a twig it mixed with its bodily fluids to create pulp
- d. All of the above

**17: Rubber – a tree product – got its name from the 18th Century scientist Joseph Priestly who observed it being used to:**

- a. rub scuff marks from the floor of a mansion foyer
- b. rub away pencil marks
- c. rub a shine on the brass door handles of a carriage
- d. rub/remove a seal from a letter

**18: In an interview with actress Katharine Hepburn, Barbara Walters asked Ms. Hepburn what kind of tree she would most like to be. What was Hepburn's answer?**

- a. an oak tree
- b. weeping willow
- c. a walnut tree
- d. a palm tree

Answers on the last page...See where you score on the scale.



Beech-Maple Forest  
www.nps.gov

## 2008 Brings New Door Styles

In keeping with our lines of slab and pre-hung door selections we are proud to offer the newest product from Masonite. The new Riverside™ 5-Panel Equal Interior Conventional Molded Door.

Riverside™ is the latest addition to Masonite's Anniversary collection of Molded Panel Doors. Riverside's molded shaker panel profile and authentic feature lines contribute to this collection's success.

The Riverside design is a classic 5-panel equal design (6 panels for 8 foot doors) with Molded Shaker panel detailing.

Smooth, primed surface, perfect for painting and decorating.

Available with hollow core or Masonite's Safe 'N Sound® Solid Core construction for feel of solid wood with reduced sound transmission

Doors available in 1-3/8" or 1-3/4" thicknesses; Bifolds available in 1-3/8" thickness; (see Size Chart

for specific widths and heights).

Constructed with composite wood for strength and durability.

Door Facings are made with by-product wood chips reflecting Masonite's commitment to environmental excellence.

Application: This door is available in: Passage, Pocket & Bypass

Contact your Empire Salesman for pricing and ordering information.



Masonite Riverside 5-Panel

## Empire Introduces Ghost Wood™ Products

Montana Ghost Wood provides the rustic elegance of reclaimed wood without the hassle of cutting and trimming. After the patent-pending process is applied to freshly sawn wood, it is nearly impossible to tell Montana Ghost Wood from naturally weathered wood.

Montana Ghost Wood is more affordable than reclaimed wood, providing the same appeal with little maintenance. Ghost Wood is available in any varying sizes and lengths that are perfect for siding, paneling, trim and fascia, which reduces waste and installation time. Above all, it's guaranteed to hold

the reclaimed patina for the lifetime of the wood with no additional staining or treatment applications required. Our manufacturer is proud to distribute Ghost Wood from real wood with an eco-friendly, non-toxic finish.

### LIMITED LIFETIME WARRANTY

Bitterroot Valley Forest Products will warranty this product for the lifetime of the wood. They guarantee that you won't have to stain or treat this wood again to keep the silver grey, reclaimed patina look. Ghost Wood has a warranty against any peeling of the under-coat or loss of the weathered look.

This warranty will not cover any Ghost Wood products that have been stained, treated, or altered with anything other than products recommended by the manufacturer or if they come in contact with the ground, cement, or other elements that may alter the lifetime of natural wood.

We are committed to standing behind this warranty and the Ghost Wood product. If for any reason Ghost Wood does not hold its reclaimed appearance, we will provide the product for retreating the wood Guaranteed.

Contact Empire today for more information.

## Montana Ghost Wood™



*A portion of all profits on Montana Ghost Wood™ will be donated to the Montana Ghost Town Preservation Society and the Garnet Preservation Association*

**We're on the web!**  
[www.empireinc.com](http://www.empireinc.com)

Established in 1954, Empire Building Materials, Inc. is a wholesale distributor supplying lumberyards in Montana, Wyoming, Idaho and South Dakota. By distributing a wide array of building products, Empire can cover a building project from start to finish.

Whether you are looking for a basic stud, specialty siding or flooring, a certain roof shingle for just the right finishing touch, Empire can answer the call. Each Empire location also has a door shop that can hang anything from a simple flush door to a complex entrance system that will impress and welcome guests into your home.

Empire has a full sales staff (inside and outside); warehouse, delivery, door shop and administrative personnel to insure your orders are delivered accurate, complete and on time. This staff will help you make informed decisions to make certain you have the right product to complete the job.

Empire has its own fleet of trucks, and qualified drivers enabling us to have a flexible, yet consistent, delivery schedule so our customers can be assured of orders being filled when expected.

**Empire Building  
Materials Inc.**

**Providing Quality Building  
Materials Since 1954**

**Empire  
Building  
Materials**

**Bozeman:**

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## Forestry Issues Answers

### Correct answers:

- |      |      |       |       |       |
|------|------|-------|-------|-------|
| 1. D | 5. C | 9. C  | 13. D | 17. B |
| 2. A | 6. B | 10. D | 14. A | 18. A |
| 3. C | 7. D | 11. B | 15. B |       |
| 4. D | 8. D | 12. C | 16. C |       |

Match your total test score to the following grades:

**16 or more correct answers - A natural born woodsman/woman.**

**12 to 15 correct answers - Trees and wildlife are your friend.**

**8 to 11 correct answers - Don't stray far from the beaten path.**

**7 or fewer correct answers - A tree is that tall leafy thing growing out of the ground.**



**Save the Date!**

Empire University  
April 18, May 16, June 20  
Empire Buying Show  
Spring 2009